

# Sage Accounting Solutions

## Data Sheet

### Sage WinForecast Professional & Sage Forecasting

It has long been recognised that forecasting and budgeting are disciplines key to the success of any business. Forecasts allow businesses to identify any potential problems and take action to avert them, or to identify opportunities that can be exploited with a bit of astute planning.

Sage WinForecast Professional allows you to create forecasts for your business that can either be as detailed or as high level as you need as well as allowing you to consider the future of your business from as many angles as you can imagine. For example "What if the costs of raw materials increase by 10%?" or "Can I afford to increase my advertising spend?"

Creating a forecast is easy and you don't have to worry about all the double entry and complicated calculations – they've all been taken care of. All the reports you will need are supplied with the program and can be viewed as soon as you've entered some values.

The complex areas that affect your business, such as VAT and Corporation Tax, are automatically calculated so you don't have to spend time working them out – you can spend your time more profitably by planning for the success of your business.

We recognise that your business data is often stored within a variety of places (such as spreadsheets) and in your accounting packages. Rather than spend time re-entering data into your forecast we have integrated Sage WinForecast Professional with Lotus and Microsoft Excel, as well as Sage Line 50, Sage Line 100 and Sage Line 200.

Many smaller businesses have so many tasks to focus on that planning and forecasting often have to take a back seat. Sage Forecasting is a package that links with both Sage Instant Accounting and Sage Line 50, and allows you to easily build forecasts based on the information already held within your accounting package. As with WinForecast Professional, all the VAT and other complex areas are calculated automatically, and useful reports come supplied with the program ready for immediate use.

	Sage WinForecast Professional	Sage Forecasting
Integrates with Sage Instant Accounting		✓
Integrates with Sage Line 50	✓	✓
Integrates with Sage Line 100 and Sage Line 200	✓	
Detailed and accurate forecasting	✓	✓
Produces financial models for practically any business	✓	
Customisable to fit your business	✓	
Multiple currencies	✓	
Handy manual and built in help feature	✓	✓

#### SYSTEM REQUIREMENTS

##### Minimum Specification

A PC with a 90 MHz processor or higher. Windows 95, 98, 2000, Me, XP or NT3.51 or higher. At least 16 MB of memory, for larger forecasts 32 MB may be needed. A hard disk with at least 20 MB of free space after Windows has been installed. A super VGA monitor supported by Windows and a printer with a minimum of 2MB of memory.

##### Recommended Specification

A PC with a 120 MHz Pentium processor or higher Windows 95, 98, 2000, Me, XP or NT3.51 or higher At least 32 MB of memory, for larger forecasts 32 MB may be needed. A hard disk with at least 20 MB of free space after Windows has been installed. A super VGA monitor supported by Windows and a printer with a minimum of 2MB of memory.



active support for business

## Sage WinForecast Professional - Key Features and Benefits

### Error-free forecasting

Many spreadsheets contain errors. WinForecast Professional uses full double-entry rigour in its calculations to give you complete confidence in the accuracy of your forecasts.

### Financial planning

Re-forecasting based on actual results is so quick that budgeting and financial planning becomes a year-round exercise.

### Professional features

Designed with accountants in mind. Includes a wealth of features to help you produce forecasts in the format you need.

### Customisable

Print report data for months, quarters, years or a mixture. Add your own formulas such as gross profit or percentage. Rename headings to fit your business. Customise and save your reports.

### Detailed, comprehensive and fast

Produce integrated Profit & Loss, Balance Sheet and Cash Flow forecasts up to 10 times faster than with a spreadsheet.

### Multiple currencies

Enter sales and costs in their own currency. Consolidate foreign subsidiaries.

### Hot Links

You can 'hot link' your forecast to an unlimited amount of sources: spreadsheets, database files, Sage Line 50, Line 100 or Line 200, as well as other WinForecast Professional forecasts. Change the data in the link and your forecast is automatically updated.

### Graphs

Create a wide variety of graphs and pie charts with up to 14 records per graph, in 2-D or 3-D, in full colour or black and white.

### Active Drilldown

Just double-click on any figure in any report to analyse it in more detail. Double-click again to update your data on its data entry screen.

### Integrated report set

Raw data for each business activity is entered on easy-to-use screens and is used to generate all of the reports.

### "What If?" scenarios

Perform sensitivity analysis by record, sub-heading or forecast section.

## Sage Forecasting - Key Features and Benefits

### Full double entry rigour

Sage Forecasting makes sure that when you enter one value that all associated accounts such as Debtors, Creditors, the Bank account and VAT are updated. The values within your forecast will always balance and you no longer have to worry about reconciling your accounts.

### Save Time

Sage Forecasting automatically imports your accounting data, creating forecasts in a fraction of the time it currently takes. Because the information is imported direct from your accounting package you can be sure that it's accurate.

### Taxation

VAT, Corporation Tax and PAYE can considerably affect your cash flow and net profit. They are also complex areas to understand. Sage Forecasting will automatically calculate these values for you and work out when they will affect your cash flow.

### Easily Understood

Sage Forecasting has been constructed in such a way that you don't need any prior knowledge or experience of forecasting. You can start creating your forecasts as soon as you load the program.

### Comprehensive

Produce all of the reports you need to create a complete financial forecast for your business, including cash flow, profit and loss and balance sheet. You can forecast your sales revenue, wages costs, direct costs, overheads and all balance sheet items including fixed assets, debtors, creditors and bank accounts. The forecast extends for three years allowing you to easily create a forecast in the format required by your bank.

For further information on any Sage accounting or business solution, contact your nearest Sage reseller or call us on

**0845 3000 900**

Calls charged at local rate  
Visit our website at [www.sage.co.uk](http://www.sage.co.uk)



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